

# RJ ZAWORSKI

## Summary

VP of Engineering for growth-stage startups. I deliver products and cultures of engineering excellence through people-first, outcome-focused leadership.

## Recent Experience

**Fountain (San Francisco, CA, 2021-2023)** — Growth stage (300 employees)

VP of Engineering	2023.02 — 2023.07
Sr. Director of Engineering	2021.12 — 2023.02

*Scaled and led engineering globally for Fountain's B2B SaaS hiring platform*

- + reduced downtime 50% through monitoring, alerting, disaster readiness drills, blameless RCAs, and continuous improvement
- + scaled organization (doubled headcount) including key leadership placements in Security, Cloud Operations, and Product Development
- + increased deployment frequency 10x through CI/CD, TDD, agile development practices, and tooling enhancements (TypeScript, Github Actions)
- + led strategic planning, technical roadmap development, and execution
- + introduced GDPR/CCPA-ready data-handling controls and practices across ETL pipeline and OLTP datastores
- + standardized cross-functional feedback, escalation, change management, and communication processes
- + systematized talent, planning, and project management processes

**Koan (Portland, OR, 2016-2021)** — Early stage (15 employees)

CTO	2019.10 — 2021.12
Director of Growth	2018.09 — 2019.10
Founding Developer	2016.10 — 2018.09

*Zero-to-one leadership of development, operations, and GRC for Koan's SaaS OKR-management platform en route to a successful exit (acq. Quantive, 2021)*

- + scaled development capabilities through hiring, mentorship and strategic technology adoption (TypeScript, GraphQL, Terraform, AWS)
- + led SOC2 certification, GDPR compliance, and supporting governance, risk and compliance projects
- + implemented ETL pipeline and data strategy to support and control data use across functions
- + built inbound talent pipeline through evangelism and community involvement
- + streamlined marketing, sales, and CS operations through low-code workflow automation (Stripe, Hubspot, Intercom, Calendly, and Mailchimp) and service integration
- + increased velocity by introducing and tooling agile development practices (TDD, CI/CD, pushbutton releases)
- + collaborated with founding team to specify, prioritize, and ship prototype features in Koan's tech stack (JavaScript, Node.js, AWS)

## CONTACT

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## LINKS

- + [rijaworski.com](http://rijaworski.com)
- + [LinkedIn](#)
- + [Github](#)

## KEY SKILLS

- + Strategic planning
- + Agile development
- + Hiring
- + OKRs
- + Communication
- + Product management
- + Data pipelines
- + Platform Engineering
- + DevOps
- + SOC2
- + GDPR / CCPA

## TOOLS & TECH

- + TypeScript
- + Go
- + React.js
- + Terraform
- + AWS
- + Notion
- + Node.js
- + MySQL / PostgreSQL
- + Jira
- + Git / Github

## EDUCATION

HBS Mech. Engineering  
*Oregon State University*

- + increased confidence through transparent release infrastructure (Github, CircleCI, AWS)

**Versal (San Francisco, CA, 2012-2016)** — Early-stage (50 employees)

Director of Engineering 2015.03 — 2016.07  
Frontend Lead 2012.12 — 2015.03

*Our team and global contractors were responsible for delivering course-creation interface and supporting applications within Versal's course-building platform*

- + maintained robust development organization through hiring and systematic professional development
- + increased enterprise-readiness by coordinating audits and hardening of critical security infrastructure
- + built developer confidence and reduced defect rates by introducing TDD and test-first culture
- + scaled development and infrastructure through standard workflow, style, and internal best-practices for core technologies including node.js, express, memcached, mysql, amqp, nginx, and haproxy
- + reduced incident response times by introducing automated alerting, APM, and supporting tooling

**rjzaworski.com (Portland, OR, 2005-2012)** — Software consultancy

Principal 2005.03 — 2021.12

*delivered freelance development and consulting services to startups and established enterprises.*

- + consulted on product strategy, roadmap development, and systems architecture
- + improved client engineering practices (TDD, code coverage, peer review, QA), automated testing, and runtime monitoring
- + led platform and application development in JavaScript, PHP, Ruby, C, and C++

## Additional Experience

- + web application development and security testing in PCI-DSS compliant environments
- + M&A processes (both sides of the table)
- + implementation and administration of \$10M+ Federal contracts
- + hands-on administration of Class A IPv4 address blocks
- + mentoring and teaching of university and software bootcamp students
- + additional roles delivering software and web services as full-time or direct employee with Hewlett-Packard, Core Communications, and Oregon State University